

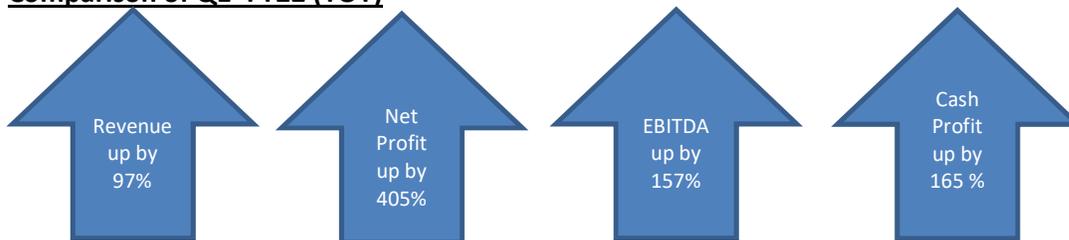
Never Stop Exploring

PRESS RELEASE

Delhi, Wednesday, July 21, 2021

## Gulshan Polyols Ltd. – Q1'FY22 RESULTS

### ➤ Comparison of Q1' FY22 (YOY)



- **Q1'FY22, Revenue from Operations stood at Rs 23,855.51 Lakhs vs. Rs 12,095.22 Lakhs in Q1'FY21, showing a remarkable growth of 97%, similarly, Net Profit at Rs. 2,619.03 Lakhs vs. Rs. 518.17 Lakhs in Q1'FY21, showing an impeccable growth of 405%.**

The Board of Gulshan Polyols Limited (GPL) met today to approve Unaudited Financial Results for the Quarter ended June 30, 2021.

**Briefing by Dr. Chandra Kumar Jain, Chairman and Managing Director of Gulshan Polyols on the Company's performance:**

*"During the quarter, we worked diligently by assuring employees' safety while continuing to serve our customers by running our operations successfully. I feel elated to announce that your Company has recorded a market cap of 1,000 Crore during this quarter which is due to constant conviction and faith of all Stakeholders in the Company.*

"Employee wellbeing is of paramount importance to us and we have had multiple interventions in this regard including facilitating vaccination for them and their dependents.

*The COVID-19 pandemic has posed significant unforeseen challenges for all businesses, including GULSHAN POLYOLS LIMITED. However, driven by the dedication of our employees and the trust of our customers, we have grown and growing ahead at the fastest pace ever in a decade, constantly. We are proud, that our strengthened Boardroom and Executive team have demonstrated expert leadership, and our employees are demonstrating resilience and commitment in delivering higher volumes. We are setting up and expanding your Company for its next phase of growth and are confident to deliver superior value to our stakeholders in a sustainable manner. I wish to extend my gratitude to all employees, customers, suppliers, bankers, investors and other stakeholders....*

*Company is contemplating to expand the business and explore the business opportunities globally. In this regard, we have already initiated the process to incorporate a wholly owned subsidiary of the Company in International Free Zone Authority (IFZA), Dubai Silicon Oasis, Dubai, United Arab Emirates.*

*The Grain Processing business has grown tremendously as it has contributed to a revenue growth by Rs. 8,306.10 Lakhs in Q1'FY22 vs. Q1'FY21, which is almost 71 % of total revenue growth during the quarter, due to good demand and improved pricing of select products.*

*Further, the Distillery segment is continuously doing exceptionally well in processing and supply of 'Ethanol' to 'Public Sector Companies'. It has also contributed into revenue growth by Rs. 3,198.99 Lakhs in Q1'FY22 vs. Q1'FY21.*

*The recovery in demand to pre-Covid levels, credible resumption of supply chain and logistics, cost & cash management and a vigorous boost in production has helped us to deliver profitability. The Initial quarter of FY22 delivered a strong performance, reflecting a sequential growth, signaling an astonishing year ahead, for the company which would definitely built us in achieving our vision of becoming 1000 Crore Company.*

## **Q1'FY22 (YOY) Other Financial Highlights**

- *Reported EBITDA at Rs. 4,355.09 Lakhs as compared with Rs. 1,692.75 Lakhs in Q1'FY21, grown by 157 %.*
- *EBITDA to Revenue grown from 14 % in Q1'FY21 to 18 % in Q1'FY22.*
- *Net Profit to Revenue grown from 4% in Q1'FY21 to 11% in Q1'FY22.*
- *The quarter reflected the strong positive free cash flows at Rs. 3,375.53 Lakhs versus Rs. 1,273.54 Lakhs in Q1'FY21, grown by Rs. 2,101.99 Lakhs which is almost 165 %.*
- *Finance costs reduced to Rs. 81.99 Lakhs as compared to Rs. 218.59 Lakhs in Q1'FY21.*
- *EPS improved to Rs. 5.58 from Rs. 1.10 in Q1'FY21.*

## ***Business/Future Outlook***

- *As informed, Company has kicked off the process of setting up a 300KLPD Grain based Ethanol Manufacturing Facility at its existing site at Chhindwara, Madhya Pradesh. The Environmental Clearance is awaited. However, looking into future possibilities of growth in Ethanol business, the Company has resubmitted the application of Environmental Clearance upto 500KLPD GENA Plant for its existing site.*
  - *Based on latest notification on **Government of India's 'Ethanol Blending Petroleum Program'** of petrol blended with Ethanol upto 20% by 2023 (previously it was upto 2025), the Management is very much enthusiastic about future outlook of Ethanol Business, so it is exploring new locations and avenues.*
  - *Company is on track of expansions in Fructose and Sorbitol Business.*
  - *We have seen substantial improvement in demand quarter by quarter including Q1'22. Overall, we expect robust performance in Grain and Distillery segments in the Q2'22.*
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